

City of San Antonio Bid Tabulation

Opened: June 21, 2004					
For: Annual Contract for Hoses & Fittings-Hydraulic, Air, Water & Fuel					
A105-05		MkR			
		Alan Hydraulics & Machinery	Genuine Parts Company	San Antonio Belting & Pulley Company	Taylor Made Hose, Inc.
		235 S. W.W. White Road	6374 Rittiman Road	211 W. Cevallos	5914 Zangs Drive
		San Antonio, TX 78220	San Antonio, TX 78218	San Antonio, TX 78204	San Antonio, TX 78238
Item	Description				
I	Hydraulic and Air Hoses				
A	Percent of discount offered	Hydraulic Hose - 75% / Air Hose - 41%	10%	Eaton Aeroquip - 77.4% / Boston Air Hose - 74.4%	High Pressure Hydraulic Hose - 80% Low Pressure Hydraulic & Air Hoses - 76%
B.	Product identification (Manufacturer)	Ryco / FlexTech	Weatherhead	Aeroquip / Eaton Boston	Parker Hannifin
C.	Type of price schedule	Dealer List Price / Dealer List Price	Jobber	List / List	Retail
D.	Price schedule number	USPL0404 / 2004	WSPNAPC001-E1	A-PROV-PC002-E1 / B-PROV-PC002-E1	PL4400 / PL4800
E.	Date of price schedule	April 2004 / 1/1/2004	6/1/2004	5/1/2004 / 5/1/2004	5/1/2004
F.	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Distributor Price List / Distributor Price List	Golden Rod	List / List	Retail
II	Fittings, Couplings, and Adapters				
A	Percent of discount offered	Fittings - 60% / Adapters - 78%	10%	Eaton Aeroquip - 77.4%	80%
B.	Product identification (Manufacturer)	Couplamatic Systems / Fittings Unlimited	Weatherhead	Eaton Aeroquip	Parker Hannifin
C.	Type of price schedule	Dealer List Price / Dealer List Price	Jobber	List	Retail
D.	Price schedule number	0401Catalog No. 1006 / YSC 2/04	WSPNAPC001-E1	A-PROV-PC002-E1	PL4400 / PL4800
E.	Date of price schedule	4/1/04 / 2/1/04	6/1/2004	5/1/2004	5/1/2004
F.	Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	Distributor Price List / Distributor Price List	Golden Rod	List	Retail
III.	Flat Labor Rate for Installation on Each Fitting on Length of Hose				
	Price per each installation	\$0.00	\$3.00	\$0.00	\$0.00
IV.	Deliveries				
A	Deliveries of Specified Items	1 day	1 day	1 day	1 day
B.	Deliveries of other than Specified Items	5 days	3 days	3 days	3 days
C.	Business hours	7:30 AM to 5:30 PM 5 days per week 8 am to 12 Noon on Saturdays	8 AM to 6 PM 6 days per week	8 AM to 5 PM 5 days per week	8 AM to 6 PM 5 days per week
	Terms	1%-10 days	2%-20 days	Net 30	1 1/2%-10 days